

ADVISORY MANAGED ACCOUNT: PERSONAL REGISTRATION AND FACTFIND

IDENTITY REQUIREMENTS

Before we can establish an account, we are required under applicable Money Laundering Regulations to verify your identity. Accordingly, you will need to provide satisfactory proof of identity, proof of your residential address, and evidence of your nominated bank account. Depending on the nature of the account we may require additional documentation and will undertake supplementary electronic identification and verification checks as part of our due diligence procedures. **Postal and email applications will require two proofs of identity.**

Proof of identity

- Current passport
- Current photocard driving license
- HMRC tax notification
- DWP pension/benefit statement
- Court sealed Grant of Probate

Proof of address

- Proof of identity document with address (if not already used as proof of identity)
- Current council tax bill
- Recent mortgage or credit card statement (within last 3 months)
- Recent utility bill (not mobile phone) (within last 3 months)

Nominated bank account

- Recent bank statement (within last 3 months)

ALL SECTIONS OF THIS FORM MUST BE COMPLETED

Section 1: Personal details

| | | Applicant 1 | Applicant 2 (if joint account) |
|---|-----------|-------------|--------------------------------|
| Title | | | |
| Forename(s) | | | |
| Surname | | | |
| Address and postcode | | | |
| Telephone | Home | | |
| | Work | | |
| | Mobile | | |
| Email address | | | |
| National Insurance number | | | |
| Date of birth | | | |
| Place and Country of birth | City/Town | | |
| | Country | | |
| Nationality/Dual Nationality | | | |
| Marital status | | | |
| Financial dependents (age and relationship) | | | |

Section 2: Income, tax and legal

| | Applicant 1 | | | | Applicant 2 (if joint account) | | | |
|---|-------------|--|------------|--|--------------------------------|--|------------|--|
| Are you employed / self-employed / retired / other? | | | | | | | | |
| What is your occupation or profession? (former if retired) | | | | | | | | |
| Is work the main source of your regular income? | Yes | | No | | Yes | | No | |
| Employment income | £ | | | | £ | | | |
| Guaranteed pension income (final salary/state) | £ | | | | £ | | | |
| Other pension income (SIPP/Personal Pension) | £ | | | | £ | | | |
| Property rental income | £ | | | | £ | | | |
| Other income (investment income) | £ | | | | £ | | | |
| Annual gross income | £ | | | | £ | | | |
| If applicable, at what age do you plan to retire? | | | | | | | | |
| Are you making regular pension contributions? | Yes | | No | | Yes | | No | |
| What is your tax status? | Non | | Basic | | Non | | Basic | |
| | Higher | | Additional | | Higher | | Additional | |
| Are you a US citizen? | Yes | | No | | Yes | | No | |
| Have you granted legal power of representation or other legal authority over your affairs? | Yes | | No | | Yes | | No | |
| Which type of Power of Attorney? | EPA | | LPA | | EPA | | LPA | |
| Do you wish us to share information about your account with someone else? | Yes | | No | | Yes | | No | |
| Do you wish to give dealing authority to someone else? | Yes | | No | | Yes | | No | |
| Do you wish to give Decision Making authority to someone else? | Yes | | No | | Yes | | No | |
| <p><i>We will require documentary evidence and formal identification of any attorneys, representatives or decision makers for the account. Please enter this information in Section 8.</i></p> | | | | | | | | |

Section 3: Your assets, liabilities and expenditure

So that we may understand the importance of your Farley & Thompson investments in the context of your overall wealth please answer the following:

| Property assets | Applicant 1 | Applicant 2 (if joint account) |
|------------------------------------|-------------|--------------------------------|
| Value of your main property | £ | £ |
| Main property outstanding mortgage | £ | £ |
| Value of other property(ies) | £ | £ |
| Other outstanding mortgage(s) | £ | £ |
| Total net value | £ | £ |

| Investments and Savings | Applicant 1 | | | | Applicant 2 (if joint account) | | | |
|---|-------------|--|----|--|--------------------------------|--|----|--|
| Do you have an accessible cash reserve? (typically 3-6 months essential expenditure) | Yes | | No | | Yes | | No | |
| Cash Deposits incl. Cash ISAs | £ | | | | £ | | | |
| NS&I products | £ | | | | £ | | | |
| Share portfolio including Stocks & Shares ISAs | £ | | | | £ | | | |
| Other assets | £ | | | | £ | | | |

| Pension assets | Applicant 1 | Applicant 2 (if joint account) |
|-----------------------|-------------|--------------------------------|
| SIPP/Personal Pension | £ | £ |

| Other Liabilities | Applicant 1 | Applicant 2 (if joint account) |
|------------------------------------|-------------|--------------------------------|
| Overdraft / loans / credit card | £ | £ |
| Other unsecured debt / liabilities | £ | £ |

| | | |
|-----------------|---|---|
| Total net worth | £ | £ |
|-----------------|---|---|

| Income versus Expenditure | Applicant 1 | | | | Applicant 2 (if joint account) | | | |
|--|-------------|--|----|--|--------------------------------|--|----|--|
| What is your average monthly income after tax? | £ | | | | £ | | | |
| What is your average non-discretionary monthly spend (mortgage, utilities, vehicle, food)? | £ | | | | £ | | | |
| What is your average discretionary monthly spend (holidays, clothes)? | £ | | | | £ | | | |
| Do your outgoings exceed your income? | Yes | | No | | Yes | | No | |

Section 4: Your account and objectives

I/We wish to open a: Nominee account ISA I/We wish to have a: Segregated CREST account

I/We wish to invest for:

- Capital Growth**
(your main objective is growth in the value of your capital; there is no specific income requirement)
- Income**
(you require a flow of dividend income or interest; growth of capital is a secondary consideration)
- A Balance between growth and income**
(you seek to achieve a mix between generating capital growth and producing an income)

Please indicate the origin of the funding for this account e.g. personal savings, inheritance, sale of property, pension fund.

How much are you looking to invest and what is the long term purpose of this investment?

Do you rely on this capital for your day to day living standards? Yes No

If yes, to what extent?

For how long are you intending to invest?

Are there any milestone dates?

Do you feel strongly about social or environmental issues and do you have any investment exclusions to be taken into account?

Do you wish to have an income paid to you?

Nominee: Yes No (*reinvest*) ISA: Yes No (*reinvest*)
 If yes, how frequently? Quarterly Half yearly Other
 (please give details below)

Is your income requirement likely to:

Increase Decrease Stay the same N/A

Online Portal access

Would you like to register for our online valuation service? Yes No

(if yes, you will be asked to complete an online access form)

Section 5: Your bank details

| | | | | | | | | | | | | | | | | | | | | | | |
|----------------------|--|--|--|--|--|--|--|--|--|--|--|--|--|-----------|--|--|---|--|--|---|--|--|
| Name of bank | | | | | | | | | | | | | | | | | | | | | | |
| Address and postcode | | | | | | | | | | | | | | | | | | | | | | |
| Telephone | | | | | | | | | | | | | | | | | | | | | | |
| Account number | | | | | | | | | | | | | | Sort code | | | - | | | - | | |
| Account name | | | | | | | | | | | | | | | | | | | | | | |

Section 6: Your attitude to risk and Farley & Thompson risk descriptions

There are inherent risks associated with investing. In certain circumstances both capital and income can fall. It is important that you give serious consideration to the level of risk you are willing to take and the level of loss that you could tolerate before it has an impact on your standard of living, especially if you are reliant on the income generated from your investments. Your adviser will help you assess and discuss your capacity for loss.

Which phrase best describes your attitude to risk?

| Attitude to risk | | Applicant 1 Please tick | Applicant 2 Please tick |
|-----------------------------|--|-------------------------|-------------------------|
| Lower risk (risk averse) | I am/We are very cautious and completely risk averse and do not want to take any risk with my/our capital. | | |
| | I am/We are naturally cautious and do not like taking risks. I am/We are concerned about the security of my/our capital but understand the need to protect it from the effects of inflation. | | |
| Medium risk (risk tolerant) | I am/We are neither overly cautious nor a natural risk taker(s). I am/we are concerned about extreme volatility and seek a balance between safety and investment growth potential. | | |
| | I am/We are not a cautious investor(s) but neither do I/we take unnecessary risks. I am/We are seeking a balance between conservative and higher returns and accept the associated short term drops in value that may result from some investments. | | |
| Higher risk (risk taker) | I am/We are comfortable with risk to maximise my/our potential for returns. I am/We are seeking investment growth and I am/we are prepared to accept that some losses may result from investing in more speculative investments. | | |
| | I am/We are comfortable with significant risk to maximise my/our potential for returns. I am/We are seeking investment growth and I am/we are prepared to accept complete losses that may result from investing in the most speculative investments. | | |

Alternatively, this is what risk means to me/us in my/our own words:

| Attitude to risk | Farley & Thompson description and investment types | Applicant 1 Please tick | Applicant 2 Please tick |
|--------------------|---|-------------------------|-------------------------|
| Very Low risk | Investments include cash accounts, NS&I, money market funds and short-dated UK sovereign debt (Gilts). | Inc GILTS | Inc GILTS |
| Low / Medium risk | Investments in this category comprise sovereign debt (gilts) and investment grade corporate bonds, sterling and strategic bond funds and gilt funds. To a lesser extent more volatile assets such as multi asset or fund of funds, broadly-based UK and global equity collectives in limited proportions but no direct equity shareholdings. These investments are likely to produce a predictable level of income but will not offer much prospect for capital growth and it is possible to lose some of what you invest for the prospect of better growth. | Inc COLLS | Inc COLLS |
| Medium risk | Investments in this category will include those in the Low/Medium risk group but proportionately will have a higher content of more volatile equity-based assets but are unlikely to include direct equity shareholdings. Collective investments in the Medium risk category may also include those with a broad thematic objective. These investments combined have the potential for both income generation and capital growth, are likely to fluctuate in value, and it is possible to lose some of what you invest for the prospect of better growth. | Inc/Bal COLLS | Inc/Bal COLLS |
| Upper Medium risk | Investments in this category may include those in the Low/Medium and Medium risk groups but are likely to have a greater focus on more volatile equity-based assets, particularly direct equity shareholdings in FTSE100 and 250 companies. Collective investments may include those with more specialised or narrow-ranging remits. These investments combined have the potential for generating capital growth with some income, will fluctuate in value, and there is a real risk of loss of capital but this is balanced with the prospect of greater growth. | Bal or Gro | Bal or Gro |
| Medium / High risk | Investments in this category may include all those in the Low/Medium, Medium and Upper Medium risk groups with an emphasis on a broader spectrum of investments. There is likely to be a significant focus on the most volatile assets, including FTSE100 and 250 direct equity holdings and to a more limited extent, individual smaller company or Alternative Investment Market (AIM) shares. Collective investments may also include less liquid and narrowly-based thematic or single country funds. These investments combined have the potential for capital growth with limited prospects for income, could be subject to extreme volatility, and there is a real risk of loss of capital but this is balanced with the prospect of greater growth. | Bal or Gro | Bal or Gro |
| High risk | Investments include warrants, derivatives, futures and options, leveraged and synthetic ETFs, as well as EIS, Venture Capital Trusts, emerging market and frontier single country funds. High risk will also include any requirement to invest exclusively in the equity of smaller capitalised companies, AIM shares or unquoted securities. These investments could be subject to extreme volatility and there is a real risk of complete loss of capital on the most speculative investments. | Gro | Gro |

Section 7: Your knowledge and experience

How would you best describe your level of investment knowledge and experience?

| | Farley & Thompson definition | <i>Applicant 1 Please tick</i> | <i>Applicant 2 Please tick</i> |
|-------------------------------------|---|------------------------------------|------------------------------------|
| Novice investor(s). | Your investments and savings to date have been limited to a narrow range of assets e.g. cash deposits and NS&I. You have a basic knowledge of financial products and instruments and a basic understanding of the relationship between risk and returns but no previous direct experience or knowledge of the stockmarket or of the main asset types such as equities, bonds and collective investment schemes. | | |
| Inexperienced investor(s). | You may have an existing portfolio but have little personal involvement or interest. Your knowledge and experience of investments such as equities, bonds and collective investment schemes is basic but you do have an understanding of the relationship between risk and returns. | | |
| Moderately experienced investor(s). | You have previously invested in various asset types and you have a broad understanding of the main asset classes such as equities, bonds and collective investment schemes and a good understanding of the relationship between risk and returns. | | |
| Experienced investor(s). | You are experienced at looking after your own or another's investments and have a good level of investment knowledge. You may have previously worked in the financial sector. You understand the relationship between risk and returns and the general risk profiles of the various asset classes and financial products. | | |

Please indicate your history of investing in the following:

| Applicant 1 | No experience | 1 - 4 years | 5 - 10 years | 10+ years |
|--|---------------|-------------|--------------|-----------|
| Cash Deposits | | | | |
| NS&I | | | | |
| Shares | | | | |
| Collective investments (OEICs, ETFs, UCITs, ITs) | | | | |
| Bonds, Fixed Interest | | | | |
| Warrants, Derivatives, VCTS, Hedge Funds | | | | |

| Applicant 2 | No experience | 1 - 4 years | 5 - 10 years | 10+ years |
|--|---------------|-------------|--------------|-----------|
| Cash Deposits | | | | |
| NS&I | | | | |
| Shares | | | | |
| Collective investments (OEICs, ETFs, UCITs, ITs) | | | | |
| Bonds, Fixed Interest | | | | |
| Warrants, Derivatives, VCTS, Hedge Funds | | | | |

Section 8: Any other information

Is there any other personal or financial information you wish us to take account of, including other professional advisers, and details of any representatives? (If you require more space please continue overleaf)

CLIENT DECLARATION

I/We confirm that the information I/we have provided is to the best of my/our knowledge correct. I/We have provided this information understanding that it will be used to form the basis of investment advice and recommendations made to me/us and that I am/we are not under any obligation to take up any recommendations made. I/We will inform you of any changes in personal circumstances including address, nationality or residency for tax purposes.

| | | | | | |
|---------|--|-------------|--|-------|--|
| Signed: | | Print Name: | | Date: | |
| Signed: | | Print Name: | | Date: | |

| | | | | | | | | |
|-----------------------|-------|--------------------------|------------------|--------------------------|-------|--------------------------|------------|--------------------------|
| FOR INTERNAL USE ONLY | | | | | | | | |
| Partner: | App | <input type="checkbox"/> | ID | <input type="checkbox"/> | T&C's | <input type="checkbox"/> | Segregated | <input type="checkbox"/> |
| Entered by: | Date: | | Bank A/C & Diary | <input type="checkbox"/> | Iress | <input type="checkbox"/> | | |
| Checked by: | Date: | | Valuation & Fees | / | ACT! | <input type="checkbox"/> | | |

Registered address: Pine Grange, Bath Road, Bournemouth BH1 2NU